

# ANNUAL REPORT 2023

# FOCUS

NORTH + AMERICA

[www.focusna.org](http://www.focusna.org)



Dear Friends.....Glory to Jesus Christ!

Thank you for your love and commitment to our neighbors served through the ministries of FOCUS North America. Since 2009, FOCUS has been bringing Orthodox Christian faithful together, from all Orthodox jurisdictions, to serve the needs of our communities as a unified Orthodox voice. It is through this love that, in 2023, we were able to reach thousands of individuals with vital food, clothing, occupation, and shelter services across the United States.

There are many things that make FOCUS unique. Every interaction we have with a neighbor is filled with the Orthodox ethos that is the hallmark of all of our interactions – seeing Christ in each person we serve. Through Christ’s teachings, we know that each individual is much bigger than the housing crisis, mental health crisis, legal crisis, or health challenges that he/she might be presenting on the day we meet them. At FOCUS we offer connection – connection to resources, to community, and to Christ!

We have invested much of the past couple of years in prioritizing the enhancement of our outreach, engagement, communication, and long-term support for Orthodox faithful, parishes, and clergy engaged in local service. Over the coming years you will see the impact of this work being more efficient and effective ministries that reach more of our neighbors in need, in new communities, across the United States.

In 2023, we celebrated the opening of 2 new FOCUS Centers in Cincinnati and in Houston! In Cincinnati, faithful are building a ministry that will serve the growing reality of food insecurity with community meals and food pantries at two locations across that metro area. In Houston, “The Nest” has opened that will serve as a resource center for pregnant women and young families struggling with the realities and costs of parenthood. This is just the beginning! We look forward to being able to share the opening of at least 4-5 new FOCUS Centers before the end of 2024!

Thank you again for your unceasing prayers and support. We appreciate you, as well as the parishes, foundations, and community partners that were an integral part of all of this work in 2023. We look forward to continuing to grow and serve at your side over the coming years!

In Christ,



**Kenneth D. Kidd**  
Executive Director



**Brian Bullard**  
Chairman, Board of Directors

*Facing the needs of our neighbors, together.*

# 2023 IMPACT

## 370,554

pounds of food distributed to families in need

## 103,124

meals served

## \$746,887

of donated clothing/household items

## 11,975

volunteer hours served at centers & through programs

## 74

men provided shelter/transitional housing.



## CONSOLIDATED FINANCIALS

### Statement of Financial Position

ASSETS	2023	2022
Cash and cash equivalents	\$1,426,180	\$1,158,744
Accounts receivable	28,584	5,359
Pledges receivable	27,950	98,440
Other assets	14,281	13,829
Restricted cash	469,819	343,293
Investment in pooled account	69,508	-
Finance lease right-of-use asset	15,620	-
Operating lease right-of-use asset	36,962	-
Property and equipment, net	4,286,477	4,170,665
<b>TOTAL ASSETS</b>	<b>\$6,375,381</b>	<b>\$5,790,330</b>
<b>LIABILITIES AND NET ASSETS</b>		
Accounts payable	\$3,838	\$4,200
Accrued liabilities	121,823	163,093
Finance lease liability	15,620	-
Operating lease liability	37,265	-
<b>TOTAL LIABILITIES</b>	<b>\$178,546</b>	<b>\$167,293</b>
<b>NET ASSETS</b>		
Without donor restrictions	\$2,727,016	\$2,279,744
With donor restrictions	3,469,819	3,343,293
<b>TOTAL NET ASSETS</b>	<b>\$6,196,835</b>	<b>\$5,623,037</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$6,375,381</b>	<b>\$5,790,330</b>

### Statement of Activities

REVENUES	Unrestricted	Restricted	Total
Contributed revenue:			
Contributions	\$1,856,926	\$117,743	\$1,974,669
Grants	196,780	35,320	232,100
Contributions of nonfinancial assets	1,898,437	-	1,898,437
<b>Total contributed revenue</b>	<b>\$3,952,143</b>	<b>\$153,063</b>	<b>\$4,105,206</b>
Earned revenue:			
Registration fees	\$10,971	-	\$10,971
Event income	246,705	-	246,705
Program services income	126,285	-	126,285
Other income	53,919	-	53,919
<b>Total earned revenue</b>	<b>\$437,880</b>	<b>-</b>	<b>\$437,880</b>
<b>Net assets released from restrictions</b>	<b>\$26,537</b>	<b>\$(26,537)</b>	<b>-</b>
<b>TOTAL REVENUES</b>	<b>\$4,416,560</b>	<b>\$126,526</b>	<b>\$4,543,086</b>
<b>EXPENSES</b>			
Program services	\$3,279,618	-	\$3,279,618
Management and general	348,623	-	348,623
Fundraising	338,259	-	338,259
<b>TOTAL EXPENSES</b>	<b>\$3,966,500</b>	<b>-</b>	<b>\$3,966,500</b>
<b>CHANGE IN NET ASSETS FROM OPS.</b>	<b>\$450,060</b>	<b>\$126,526</b>	<b>\$576,586</b>
<b>NON-OPERATING GAINS &amp; LOSSES</b>			
Gain (loss) on disposal of asset	\$(2,788)	-	\$(2,788)
<b>TOTAL NON-OP. GAINS &amp; LOSSES</b>	<b>\$(2,788)</b>	<b>-</b>	<b>\$(2,788)</b>
<b>TOTAL CHANGE IN NET ASSETS</b>	<b>\$447,272</b>	<b>\$126,526</b>	<b>\$573,798</b>
<b>NET ASSETS</b>			
Beginning of Year	\$2,279,744	\$3,343,293	\$5,623,037
<b>END OF YEAR</b>	<b>\$2,727,016</b>	<b>\$3,469,819</b>	<b>\$6,196,835</b>

# Ways you can Make An Impact



Scan to learn how to serve through FOCUS as an **individual**, **group**, or **multiple parishes**