

ANNUAL REPORT

2022

FOCUS

NORTH + AMERICA

[www.focusna.org](http://www.focusna.org)



Dear Friends.....Glory to Jesus Christ!

Thank you for your unceasing love and commitment to our neighbors served through the ministries of FOCUS North America. It is through this love that, in 2022, FOCUS was able to continue to serve thousands of individuals with vital food, clothing, occupation, and shelter services across the United States.

One such person is Chris, who after an intense 3 months of work with the case manager at St. Herman House in Cleveland, was able to stabilize his income and secure an apartment. Chris' son was able to move in with his dad at this new apartment, making a very happy reunion. Likewise, in Detroit, a young student named Micheala sent a personal letter to FOCUS thanking those individuals who served at her school, tutored, and made sure that they had all of the school supplies they needed to learn and to grow! These are just two of the thousands of lives that your love touched in 2022!

We are excited to share that in August 2022 we adopted a new Strategic Plan that will enhance our outreach, engagement, communication, and long-term support for Orthodox faithful engaged in local service. We are currently developing two new Centers which we plan to launch by the end of the year. We are also developing a regular rhythm of Local Initiatives and a learning process to help parishes gain ownership of new, ongoing service initiatives. The best is yet to come!

In January of 2023, the Assembly of Canonical Bishops of the United States of America made FOCUS North America a ministry affiliated with the Assembly of Bishops. This is a major step forward as Orthodox hierarchs, clergy, parishes, and faithful continue to see FOCUS North America as a natural extension and partner of their parish life and ministry. After an exciting and productive 2022—which you can learn more about on the next page and in our Annual Report—we are thrilled to work with you, as, together, we build God's Kingdom here and now in neighborhoods across the country!

Thank you again for your unceasing prayers and support. We appreciate you, as well as the parishes, foundations, and community partners that were an integral part of all of this work in 2022. We look forward to continuing to grow and serve at your side over the coming years!

In Christ,



**Kenneth D. Kidd**  
Executive Director



**Brian Bullard**  
Chairman, Board of Directors

*Facing the needs of our neighbors, together.*

## Impact in 2022



**265,765**

pounds of food  
distributed to families  
in need



**78,353**

meals served



**\$372,427**

of donated clothing/  
household items



**7,280**

volunteer hours served  
at centers and through  
national programs



**78**

men provided shelter/  
transitional housing



**44**

clients served by a  
licensed case manager

## Consolidated Financials

### Statement of Financial Position

ASSETS	2022	2021
Cash and cash equivalents	\$1,158,744	\$1,230,483
Accounts receivable	\$5,359	\$35,897
Pledges receivable	\$98,440	\$49,327
Other assets	\$13,829	\$17,482
Restricted cash	\$343,293	\$314,559
Property and equipment, net	\$4,170,665	\$1,065,260
<b>TOTAL ASSETS</b>	<b>\$5,790,330</b>	<b>\$2,713,008</b>

#### LIABILITIES AND NET ASSETS

Accounts payable	\$4,200	\$1,380
Accrued liabilities	\$163,093	\$161,416
<b>TOTAL LIABILITIES</b>	<b>\$167,293</b>	<b>\$162,796</b>

#### NET ASSETS

Without donor restrictions	\$2,279,744	\$2,235,653
With donor restrictions	\$3,343,293	\$314,559
<b>TOTAL NET ASSETS</b>	<b>\$5,623,037</b>	<b>\$2,550,212</b>

<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$5,790,330</b>	<b>\$2,713,008</b>
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### Statement of Activities

REVENUES	Unrestricted	Restricted	Total
Contributed revenue:			
Contributions - operating	\$1,637,832	-	\$1,637,832
Grants	\$203,725	\$41,843	\$245,568
Contributions of nonfinancial assets	\$1,428,738	\$3,000,000	\$4,428,738
<b>Total contributed revenue</b>	<b>\$3,270,295</b>	<b>\$3,041,843</b>	<b>\$6,312,138</b>

#### Earned revenue:

Registration fees	\$9,299	-	\$9,299
Event income	\$214,830	-	\$214,830
Program services income	\$99,429	-	\$99,429
Other income	\$9,637	-	\$9,637
<b>Total earned revenue</b>	<b>\$333,195</b>	<b>-</b>	<b>\$333,195</b>
<b>Net assets released from restrictions</b>	<b>\$13,109</b>	<b>\$(13,109)</b>	<b>-</b>

<b>TOTAL REVENUES</b>	<b>\$3,616,599</b>	<b>\$3,028,734</b>	<b>\$6,645,333</b>
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#### EXPENSES

Program services	\$2,931,238	-	\$2,931,238
Management and general	\$364,975	-	\$364,975
Fundraising	\$280,951	-	\$280,951

<b>TOTAL EXPENSES</b>	<b>\$3,577,164</b>	<b>-</b>	<b>\$3,577,164</b>
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<b>CHANGE IN NET ASSETS FROM OPS.</b>	<b>\$39,435</b>	<b>\$3,028,734</b>	<b>\$3,068,169</b>
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#### NON-OPERATING GAINS & LOSSES

Gain on extinguishment of debt	-	-	-
Gain on disposal of asset	\$4,656	-	\$4,656

<b>TOTAL NON-OP. GAINS &amp; LOSSES</b>	<b>\$4,656</b>	<b>-</b>	<b>\$4,656</b>
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<b>TRANSFERS BETWEEN NET ASSETS</b>	<b>-</b>	<b>-</b>	<b>-</b>
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<b>TOTAL CHANGE IN NET ASSETS</b>	<b>\$44,091</b>	<b>\$3,028,734</b>	<b>\$3,072,825</b>
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#### NET ASSETS

Beginning of Year	\$2,235,653	\$314,559	\$2,550,212
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<b>END OF YEAR</b>	<b>\$2,279,744</b>	<b>\$3,343,293</b>	<b>\$5,623,037</b>
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## Be the Love You Want to See...



Pray for your neighbors in need



Volunteer at a local FOCUS Center



Drop off donations of food or clothing  
at a local FOCUS Center



Sign up for a YES Trip to better understand  
the needs of your neighbors



Participate in Local Initiatives like our Summer  
Back-to-School Backpack Local Initiative



Support the work of FOCUS with a  
contribution



Visit **FOCUSNA.org** to learn more