

Dear Friends......Glory to Jesus Christ!

Thank you for your unceasing love and commitment to our neighbors served through the ministries of FOCUS North America. It is through this love that, in 2022, FOCUS was able to continue to serve thousands of individuals with vital food, clothing, occupation, and shelter services across the United States.

One such person is Chris, who after an intense 3 months of work with the case manager at St. Herman House in Cleveland, was able to stabilize his income and secure an apartment. Chris' son was able to move in with his dad at this new apartment, making a very happy reunion. Likewise, in Detroit, a young student named Micheala sent a personal letter to FOCUS thanking those individuals who served at her school, tutored, and made sure that they had all of the school supplies they needed to learn and to grow! These are just two of the thousands of lives that your love touched in 2022!

We are excited to share that in August 2022 we adopted a new Strategic Plan that will enhance our outreach, engagement, communication, and long-term support for Orthodox faithful engaged in local service. We are currently developing two new Centers which we plan to launch by the end of the year. We are also developing a regular rhythm of Local Initiatives and a learning process to help parishes gain ownership of new, ongoing service initiatives. The best is yet to come!

In January of 2023, the Assembly of Canonical Bishops of the United States of America made FOCUS North America a ministry affiliated with the Assembly of Bishops. This is a major step forward as Orthodox hierarchs, clergy, parishes, and faithful continue to see FOCUS North America as a natural extension and partner of their parish life and ministry. After an exciting and productive 2022–which you can learn more about on the next page and in our Annual Report–we are thrilled to work with you, as, together, we build God's Kingdom here and now in neighborhoods across the country!

Thank you again for your unceasing prayers and support. We appreciate you, as well as the parishes, foundations, and community partners that were an integral part of all of this work in 2022. We look forward to continuing to grow and serve at your side over the coming years!

In Christ,



Kennth D. Kidd

**Executive Director** 



Brian Bullard
Chairman, Board of Directors

Facing the needs of our neighbors, together.

# Impact in 2022



265,765
pounds of food
distributed to families
in need



**78,353** meals served



\$372,427 of donated clothing/household items



volunteer hours served at centers and through national programs



78
men provided shelter/
transitional housing



**4.4.** clients served by a licensed case manager

# **Consolidated Financials**

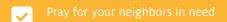
#### **Statement of Financial Position**

ASSETS Cash and cash equivalents Accounts receivable Pledges receivable Other assets Restricted cash Property and equipment, net	\$1,158,744 \$5,359 \$98,440 \$13,829 \$343,293 \$4,170,665	\$1,230,483 \$35,897 \$49,327 \$17,482 \$314,559 \$1,065,260
TOTAL ASSETS	\$5,790,330	\$2,713,008
<b>LIABILITIES AND NET ASSETS</b> Accounts payable Accrued liabilities	\$4,200 \$163,093	\$1,380 \$161,416
TOTAL LIABILITIES	\$167,293	\$162,796
<b>NET ASSETS</b> Without donor restrictions With donor restrictions	\$2,279,744 \$3,343,293	\$2,235,653 \$314,559
TOTAL NET ASSETS	\$5,623,037	\$2,550,212
TOTAL LIABILITIES AND NET ASSETS	\$5,790,330	\$2,713,008

### **Statement of Activities**

REVENUES Contributed revenue:	Unrestricted	Restricted	Total
Contributions - operating Grants Contributions of nonfinancial assets	\$1,637,832 \$203,725	\$41,843	\$1,637,832 \$245,568
Total contributed revenue	\$1,428,738 <b>\$3,270,295</b>	\$3,000,000 <b>\$3,041,843</b>	\$4,428,738 <b>\$6,312,138</b>
Farned revenue:	\$3,270,295	\$3,041,043	\$0,312,130
Registration fees	\$9,299	-	\$9,299
Event income	\$214,830	_	\$214,830
Program services income	\$99,429	-	\$99,429
Other income	\$9,637	-	\$9,637
Total earned revenue	\$333,195	-	\$333,195
Net assets released from restrictions	\$13,109	\$(13,109)	-
TOTAL REVENUES	\$3,616,599	\$3,028,734	\$6,645,333
EXPENSES			
Program services	\$2,931,238	-	\$2,931,238
Management and general	\$364,975	-	\$364,975
Fundraising	\$280,951	-	\$280,951
TOTAL EXPENSES	\$3,577,164	-	\$3,577,164
CHANGE IN NET ASSETS FROM OPS.	\$39,435	\$3,028,734	\$3,068,169
NON-OPERATING GAINS & LOSSES			
Gain on extinguishment of debt	-	-	-
Gain on disposal of asset	\$4,656	-	\$4,656
TOTAL NON-OP. GAINS & LOSSES	\$4,656	-	\$4,656
TRANSFERS BETWEEN NET ASSETS	-	-	-
TOTAL CHANGE IN NET ASSETS	\$44,091	\$3,028,734	\$3,072,825
NET ASSETS			
Beginning of Year	\$2,235,653	\$314,559	\$2,550,212
END OF YEAR	\$2,279,744	\$3,343,293	\$5,623,037

### Be the Love You Want to See...



Volunteer at a local FOCUS Center

Drop off donations of food or clothing at a local FOCUS Center

Sign up for a YES Trip to better understand the needs of your neighbors

Participate in Local Initiatives like our Summer Back-to-School Backpack Local Initiative

Support the work of FOCUS with a

