Dear Friends,

For FOCUS North America, 2021 was a journey overflowing with love and accomplishments. It was also a year of challenges, including the ongoing realities associated with COVID, that could only be overcome by God’s Grace. We developed a ministry to serve formerly incarcerated individuals at FOCUS Gateway City in St. Louis, and we expanded our reach with new community partners in Southern California. FOCUS Detroit refitted a shipping container to be a free store for people needing clothes and personal items, which is anticipated to open before the end of 2022.

We are grateful for your support, and for the many foundations, individuals, and other funders who’s gifts made the past years’ ministry possible. With your generosity, we connected with people who faced the hardships of poverty across the country, and offered them vital life sustaining assistance. Your financial support was essential in providing diapers in Alexandria, Virginia to families who are in “diaper need,” and in New Castle, Pennsylvania you helped men residing in a local homeless shelter learn culinary arts as a means to gain sustainable employment.

We are thankful for the volunteers who spent countless hours giving of themselves across the country. In Minnesota, for example, over 7,000 community meals were served by volunteers, and in Cleveland, Ohio where St. Herman House FOCUS Cleveland saw 423 essential items distributed by volunteers. It is from the love and connection that arise from these selfless acts of service that people in need are connected to the transformative love of Christ.

When you review this 2021 Annual Report, travel with us on our journey across the country to see how your support has been essential over the last year. The Church remains our road map on this journey and our faith in Jesus Christ is our compass.

As Orthodox Christians, we are filled with hope, and in that hope we seek those opportunities that the Lord provides to better serve Him. “For in His hope we are saved...” (Rom 8.24-25)

God Bless You,

Mr. Kenneth Kidd  
Executive Director

Brian Bullard  
President of the Board of Directors
FOCUS SoCal ensures that people experiencing poverty, hunger and homelessness have access to life sustaining resources and compassionate care to combat the challenges of poverty. Starting in Orange County, FOCUS’ regional footprint expanded in 2021. With programs in Orange County, Los Angeles, and San Diego, 962 volunteers have taken on the challenge of finding solutions to the needs of people experiencing poverty all over Southern California.

**WHAT YOUR SUPPORT MADE POSSIBLE**

- **412,019** lbs of food distributed
- **2,768** volunteer hours served
- **962** volunteers
- **49,627** meals served to those in need

**SOUTHERN CALIFORNIA PROGRAMS**

- Collaboration with Orange County Food Bank
- Emergency Food Drive-through Distribution Program
- Annual Summer food Program
- Holiday Meals Program
- FOCUS Community Meal Center in San Diego
- Diaper Distribution program
- Backpack program
- Corporate Collaboration Program
- Holiday Giving Program

**DON’T LEAVE UNTIL YOU...**

visit the warehouse. FOCUS SoCal has collected and distributed over $3M in donated food, clothing, household goods and services, made possible in part by the acquisition of a warehouse space where volunteers can store, sort, and distribute large quantities of donated food and items. In 2021 2,768 volunteer hours were served at FOCUS SoCal’s warehouse and partner locations.

**While you’re here!**

While you’re here you might meet Sophia Konstantarakis and her family. “Volunteering with FOCUS SoCal has been amazing,” shared Sophia “It’s incredible to see the joy in people’s eyes...It has shown my family that no act of kindness is too small.”
FOCUS Minnesota provides food, clothing, hygiene items, and community to marginalized and underserved people in the Minneapolis/St. Paul area. Alongside the tangible goods and services provided, FOCUS Minnesota strives to be a refuge - offering compassion and understanding to everyone who enters. In 2021, volunteers helped provide 22,412 essential items such as coats, clothing, shoes, and hygiene products to guests.

**MINNESOTA PROGRAMS**

- Lunch Bag Distribution
- Food Shelf
- Sunday Dinner
- Clothes Closet
- Shelf-stable mini-meals for homeless and highly mobile students
- Home grocery delivery to disabled and chronically ill
- Emergency Food Requests
- Thanksgiving and Christmas Holiday Meals
- Bus tokens (coming in 2022)
- Lighten Your Load Laundry Program (coming in 2022)

**WHAT YOUR SUPPORT MADE POSSIBLE**

- 34,056 lbs of food distributed
- $224,120 in items donated
- 22,412 items and clothing distributed
- 7,123 hot meals served

*DON’T LEAVE UNTIL YOU…*

attend a free community meal. After transitioning from a traditional dining room to take away boxes during the pandemic - free community meals every Sunday remained a cornerstone of FOCUS Minnesota’s ministry. In 2021, volunteers helped to serve 34,056 pounds of food and 7,123 hot meals with guests. FOCUS Minnesota looks forward to serving sit-down meals at their indoor dining room again in fall, 2022.

**While You’re Here!**

Ask Center Director, Vera Proctor, about the history of the Minnesota Women’s Building. Acquired by FOCUS in 2018, the Minnesota Women’s Building is a historic treasure that has been home to many community outreach nonprofits and programs over the years.
FOCUS Gateway City strives to create a community where any person in need can find rest for their souls and resources to help meet their needs. In 2021 FOCUS Gateway City welcomed a new center director. Understanding the root of all poverty is disconnection - staff, volunteers, and guests make it a point to get to know each other during community meals, food pantry, and clothing closet hours.

DON’T LEAVE UNTIL YOU...

stop by the clothing closet & food pantry. In 2021 over $5,400 worth of clothing and shelf-stable food products was donated to FOCUS Gateway City’s clothing closet and food pantry. These food and clothing items are then given out on the 2nd and 4th Wednesday of the month to people who need them.

WHAT YOUR SUPPORT MADE POSSIBLE

$2,856 in food donations

$2,090 in clothing donations

$466 in hygiene items donated

GATEWAY CITY PROGRAMS

- St. Xenia’s Clothing Closet
- Apostles Community Kitchen
- Sunday Suppers
- Probation and Parole support program (coming in 2022)
FOCUS Detroit creates opportunities to fulfill Christ’s call to “Love God and neighbor.” With the help of donors and volunteers, FOCUS Detroit served 3,630 hot meals to people in need in 2021. Clothing and hygiene items, including diapers, were made available for men, women, and families who needed them. Together alongside churches, partner agencies, and individual volunteers - FOCUS Detroit is combatting symptoms of poverty by creating community and kinship between neighbors.

DON’T LEAVE UNTIL YOU...

visit the “Outfitted for Good” free store, set to launch in 2022. Outfitted for Good is a repurposed shipping container, which will provide a place for community members to both “shop” for items they need, and provide for the needs of others through volunteerism and good will donations.

DETROIT PROGRAMS

• Second Saturday Feeding Program
• Community Garden
• Literacy & Tutoring
• Thanksgiving Basket Drive
• Christmas Gift Distribution & St. Nicholas Sacks
• Back to School Backpacks
• Outfitted for Good Free Store (coming in 2022)

WHAT YOUR SUPPORT MADE POSSIBLE

3,630 hot meals served
250 Thanksgiving baskets
200 children gifted Christmas presents

While You’re Here!

SEE IF THERE ARE ANY EVENTS ON THE CALENDAR. FROM CASUAL OPEN MIC NIGHTS, TO GOLF OUTINGS OR SACRED MUSIC CHORAL PRODUCTIONS - THE FOCUS DETROIT COMMUNITY IS ALWAYS FINDING FUN AND CREATIVE WAYS TO RAISE AWARENESS AND FUNDS THAT YOU WON’T WANT TO MISS!
FOCUS Cleveland provides shelter and support for homeless men on the path to well-being and independence, while also meeting the basic needs of people in the community. In 2021 FOCUS Cleveland provided 44 men with emergency shelter, and 21 men with transitional housing. Over 50% of residents that moved out in 2021 moved into stable housing after staying at St. Herman House. In addition to shelter, FOCUS Cleveland also provides basic needs to the greater community, including: clothing, hygiene items, meals, grocery items, and access to clean toilets & showers.

**WHAT YOUR SUPPORT MADE POSSIBLE**

- **33,601** hot meals served
- **58** clients served by a licensed case manager
- **407** visits to the men's clothing closet
- **44** men provided emergency shelter
- **21** men provided transitional housing
- **52%** men who moved out of emergency shelter, moved into stable housing
- **50%** of men who moved from the transitional house, moved into stable housing

**DON’T LEAVE UNTIL YOU...**

drive out to Spruce Island Farm where shelter residents can learn the therapeutic practice of caring for bees and producing honey. Spruce Island Farm Honey is available for sale at seasonal markets in the Cleveland area! All proceeds benefit FOCUS Cleveland.

**CLEVELAND PROGRAMS**

- **St. Herman House - Emergency & Transitional Shelter**
- **Hot Meal Program**
- **Basic Needs Programs**
  - Clothing & Hygiene
  - Supplemental Grocery
  - Public Toilets & Showers
- **Resident & Community Services and Referral Program**
- **Jobs and Life Skills Program**

**While You’re Here!**

say thank you to carl cook. as director of food services, carl, with the support of hundreds of volunteers, made it possible for focus cleveland to serve 33,601 hot meals to the community in 2021.
Youth Equipped to Serve (YES) creates formative opportunities that equip participants to serve each person as the image of Christ. Through various programs, YES offers the space for meaningful conversation and formative outreach that provides youth and young adults with the tools and understanding to serve the needs they encounter in their communities.

ON THE MAP

YES is a national program with participants, leaders, interns, and staff working to help others discover their unique roles in sharing the love of Christ across the country. Creating a new online YES Series made it possible for more people than ever to engage with YES in 2021. In 2022 YES returned to offering in-person trips, while maintaining its newly established online presence.

The YES Program Offers:
1. Day Trips
2. Online Series
3. Servant Leadership Conference
4. Internship Program
5. Leadership Training

WHAT YOUR SUPPORT MADE POSSIBLE

100+ hours of online programs
150 participants engaged
4 online YES Series
25 active YES Leaders

ON THE MAP

2021 PROGRAM HIGHLIGHTS

- 8 -
**COMMUNITY HIGHLIGHT**

**West Central PA** - Working together as community partners in 2021, FOCUS and the New Castle City Rescue Mission offered a Food Manager Certification class for men at the Rescue Mission. The program included ServSafe certification, as well as culinary training. Through this collaboration, FOCUS donors and volunteers were able to help the men at the Rescue Mission learn employable skills and find jobs in the food industry.

**2021 PROGRAM HIGHLIGHTS**

**BACK TO SCHOOL SUPPORT**

**Back to School Backpacks** Children living in poverty are often forced to skip school, unable to participate in sports and playground activities, and face health risks because of inadequate shoes, food, or school supplies. FOCUS reaches these children through its annual Back To School Backpack program, designed to mobilize Orthodox Communities by engaging parishes in providing high quality backpacks and supplies for local children experiencing the effects of poverty.

**62** parishes across the country provided

**3,695** children with the backpacks and school supplies

**HYGIENE OUTREACH**

**St. Nicholas Sacks** Over 40 million Americans live below the poverty line, and struggle to meet their basic needs every day. When unexpected emergencies arise, these neighbors can be thrown into crises such as hunger and food insecurity, massive medical debt, and even homelessness. FOCUS partners with Orthodox Communities to offer relief to people experiencing poverty and homelessness by providing basic hygiene supply kits to these neighbors in need.

**19** parishes distributed

**594** hygiene kits to their local communities

**FAMILY CARE DRIVES**

**DC Family Care Drive** Sufficient supply of diapers for one child can cost a family between $75 and $100 a month. The effects of the pandemic and inflation are making it even harder for families to purchase diapers—forcing parents to leave their children in soiled diapers much longer than is healthy.

**24,000** diapers and other care items to families in need provided by Orthodox parishes in the metro DC area
Consolidated Financials

Statement of Financial Position

**ASSETS**

<table>
<thead>
<tr>
<th></th>
<th>2021</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$1,230,483</td>
<td>$926,172</td>
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<tr>
<td>Accounts receivable</td>
<td>$35,897</td>
<td>$2,011</td>
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<tr>
<td>Pledges receivable</td>
<td>$49,327</td>
<td>$85,965</td>
</tr>
<tr>
<td>Other assets</td>
<td>$17,482</td>
<td>$36,630</td>
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<tr>
<td>Restricted cash</td>
<td>$314,559</td>
<td>$389,230</td>
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<tr>
<td>Property and equipment, net</td>
<td>$1,065,260</td>
<td>$970,145</td>
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<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>$2,713,008</strong></td>
<td><strong>$2,410,153</strong></td>
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**LIABILITIES AND NET ASSETS**

<table>
<thead>
<tr>
<th></th>
<th>2021</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable</td>
<td>$1,380</td>
<td>-</td>
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<tr>
<td>Accrued liabilities</td>
<td>$161,416</td>
<td>$163,582</td>
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<tr>
<td>PPP loan payable</td>
<td>-</td>
<td>$186,800</td>
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<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
<td><strong>$162,796</strong></td>
<td><strong>$350,382</strong></td>
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**NET ASSETS**

<table>
<thead>
<tr>
<th></th>
<th>2021</th>
<th>2020</th>
</tr>
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<tbody>
<tr>
<td>Without donor restrictions</td>
<td>$2,235,653</td>
<td>$1,670,541</td>
</tr>
<tr>
<td>With donor restrictions</td>
<td>$314,559</td>
<td>$389,230</td>
</tr>
<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td><strong>$2,550,212</strong></td>
<td><strong>$2,059,771</strong></td>
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</tbody>
</table>

Statement of Activities

**REVENUES**

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted</th>
<th>Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions - operating</td>
<td>$1,768,955</td>
<td>-</td>
<td>$1,768,955</td>
</tr>
<tr>
<td>Grants</td>
<td>$154,129</td>
<td>$10,834</td>
<td>$164,963</td>
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<tr>
<td>In-kind contributions</td>
<td>$1,452,895</td>
<td>-</td>
<td>$1,452,895</td>
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<tr>
<td><strong>Total contributed revenue</strong></td>
<td><strong>$3,375,979</strong></td>
<td><strong>$10,834</strong></td>
<td><strong>$3,386,813</strong></td>
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</table>

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted</th>
<th>Restricted</th>
<th>Total</th>
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</thead>
<tbody>
<tr>
<td>Registration fees</td>
<td>$979</td>
<td>-</td>
<td>$979</td>
</tr>
<tr>
<td>Event income</td>
<td>$141,671</td>
<td>-</td>
<td>$141,671</td>
</tr>
<tr>
<td>Program services income</td>
<td>$52,137</td>
<td>-</td>
<td>$52,137</td>
</tr>
<tr>
<td>Other income</td>
<td>$41,989</td>
<td>-</td>
<td>$41,989</td>
</tr>
<tr>
<td><strong>Total earned revenue</strong></td>
<td><strong>$236,776</strong></td>
<td><strong>-</strong></td>
<td><strong>$236,776</strong></td>
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</table>

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted</th>
<th>Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net assets released from restrictions</td>
<td>$85,505</td>
<td>$(85,505)</td>
<td>-</td>
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<tr>
<td><strong>TOTAL REVENUES</strong></td>
<td><strong>$3,698,260</strong></td>
<td><strong>$(74,571)</strong></td>
<td><strong>$3,623,589</strong></td>
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**EXPENSES**

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted</th>
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<th>Total</th>
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</thead>
<tbody>
<tr>
<td>Program services</td>
<td>$2,667,682</td>
<td>-</td>
<td>$2,667,682</td>
</tr>
<tr>
<td>Management and general</td>
<td>$378,917</td>
<td>-</td>
<td>$378,917</td>
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<tr>
<td>Fundraising</td>
<td>$305,469</td>
<td>-</td>
<td>$305,469</td>
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<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>$3,352,068</strong></td>
<td><strong>-</strong></td>
<td><strong>$3,352,068</strong></td>
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</table>

**CHANGE IN NET ASSETS FROM OPS.**

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted</th>
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<th>Total</th>
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</thead>
<tbody>
<tr>
<td></td>
<td><strong>$346,192</strong></td>
<td>$(74,571)</td>
<td><strong>$271,521</strong></td>
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**NON-OPERATING GAINS & LOSSES**

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted</th>
<th>Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gain on extinguishment of debt</td>
<td>$186,800</td>
<td>-</td>
<td>$186,800</td>
</tr>
<tr>
<td>Gain on disposal of asset</td>
<td>$32,120</td>
<td>-</td>
<td>$32,120</td>
</tr>
<tr>
<td><strong>TOTAL NON-OP. GAINS &amp; LOSSES</strong></td>
<td><strong>$218,920</strong></td>
<td><strong>-</strong></td>
<td><strong>$218,920</strong></td>
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</tbody>
</table>

**TRANSFERS BETWEEN NET ASSETS**

<table>
<thead>
<tr>
<th></th>
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<th>Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>TOTAL CHANGE IN NET ASSETS</strong></td>
<td><strong>$565,112</strong></td>
<td><strong>$(74,571)</strong></td>
<td><strong>$490,441</strong></td>
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**NET ASSETS**

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted</th>
<th>Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Beginning of Year</td>
<td>$1,670,541</td>
<td>$314,559</td>
<td>$2,054,771</td>
</tr>
<tr>
<td><strong>END OF YEAR</strong></td>
<td><strong>$2,235,653</strong></td>
<td><strong>$314,559</strong></td>
<td><strong>$2,550,212</strong></td>
</tr>
</tbody>
</table>
Thank you to our collaborators and partners across the country!

**LOCAL CENTER ADVISORY BOARD MEMBERS**

St. Herman House FOCUS Cleveland
Anna Vedouras, J.D.
Maria Mithios-Cashy, M.D.
Barry Glantz
Michael Herzak II
Stephan Kovalak
Fr. Stephen Callos
Adam Neff
Alan Steinerberger
Alexa Fox

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Emily Piltaway
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Caroline Peros
Stephen Piaconis
Fr. Bill Tragus

**Youth Equipped to Serve (YES)**
Larissa Hatch
Elizabeth Ayoub
Elissa Beletheil
Eri Ghata
Andrew Geleris

**FOUNDATIONS**

American Endowment Foundation
Bank of America Charitable Foundation
Benefice Community Impact Fund
Charities Aid Foundation of America
Citizens Charitable Foundation
Community West Foundation
Fidelity Charitable Gift Fund
First Nonprofit Foundation
Harry & Jan Sweere Foundation
Katsaros Family Foundation
Kretz Family Foundation

Kurtz Foundation
National Philanthropic Trust
Obren B. & Marilyn M. Gerich Foundation
Orange County Community Foundation
Otto Bremer Trust
Prayers from Maria Children’s Cancer Foundation
Renaissance Charitable Foundation, Inc.
Ronald & Deborah Ratner Family Foundation
Sam J. Frankino Foundation
T.K. Zampetis Family Foundation
Thatcher Family Fund

The Capital Group Companies Charitable Foundation
The Cashy Family Charitable Foundation
The Cleveland Foundation
The Higley Fund
The Thomas C. & Sandra S. Sullivan Foundation
The Tsengas Foundation
Saint Paul & Minnesota Foundation
Swere Family Foundation
United Way of Southeastern Michigan

**COMMUNITY PARTNERS**

Annunciation GOC, NYC
Annunciation GOC, Phill (Angela Godshall)
Annunciation, Columbus, OH
Camp Good Shepherd, VA
Cathedral Connect (Holy Trinity, NYC)
Christ the Savior, Harrisburg, PA
David Battrich (attends St. Haralambos), IL
Holy Apostles GOC (AHEPA) Chicago area
Holy Cross Coptic, Farmington Hills, MI
Holy Ghost, Bridgport, CT
Holy Resurrection, Long Island
Holy St. Michael Antiochian
Holy Trinity GOC, Gulfport/Biloxi MS
Holy Trinity Orthodox Church, OH
Holy Trinity Philoptochos, New Rochelle
Holy Trinity, Little Rock AR
Holy Trinity, Nashville, TN
Multiple Parishes (Dr. Jane Kelly, Philly area
Orthodox Journeys, Minneapolis, MN
Philomina, Inc.
Resurrection, Castro Valley, CA
St. James Antiochian, Middletown, CA
St. Andrews, Fredericksburg (Ashland), VA
St. Ananias GOC, Aurora, IL
St. Constantine and Helen, Cleveland Heights
St. Cyriac of Carthage, Powhatan, VA
St. Dimitrie, Easton, CT
St. Eleftherios, NYC
St. George GOC, Marietta, GA
St. George, Houston, TX
St. George, Wichta, KS
St. Gregorios, Kansas City
St. John ADC, Memphis, TN
St. John the Baptist, Warren, OH
St. John the Divine GOC
St. Joseph Men’s Group, Houston, TX
St. Mark Orthodox Church, Bradenton, FL
St. Mary Antiochian OC Brooklyn
St. Mary ADC, Palo Heights, IL
St. Mary, Falls Church, VA
St. Mary, Omaha, NE
St. Michael the Archangel, Louisville, KY
St. Nicholas Antioch BK
St. Nicholas Shrine, Queens
St. Nicholas VA Beach, PA
St. Nicholas, Bethlehem, PA
St. Nicholas, Homestead, PA
St. Paul American Coptic Orange County
St. Philip GOC, Nashua, NH
St. Sophia GOC, Valley Forge, PA
St. Timothy Antioch, Fairfield, VA
St. Constantine & Helen GOC, Newport News
Sts. Constantine & Helen GOC, Webster, MA
Sts. Peter and Paul OC (Old Calendar)
Sudoko Shoes, Bronx
Project Reach - St. Paul Public Schools
Ramsey County
M - Health Fairview Bethesda Clinic

Halle Q. Brown Community Services
Keystone Family Services
Team Andy
Path Of Grace Methodist Church
Arlington Hills Lutheran Church
St. Paul Stake - Church of the Latter Day Saints
Freedom House / Listening House Day Shelters
Suburban Ramsey County Family Coalition
NorthShore St. Paul Early Learning Center
May Dugan Center
St. Paul’s Community Church
Trials for Hope
Northeast Ohio Coalition for the Homeless
Cleveland Catholic Worker
MetroHealth System
Harbor and Bridge Community Center
Cleveland Mission
Greater Cleveland Council of Orthodox Clergy
Project Save
ID Crisis Broadband
Case Western Reserve University
Cuyahoga Metropolitan Housing Authority
Eden, Inc.
Frontline Service
Ohio City Inc
Cuyahoga County Office of Homeless Services
Metanoia
Division United Church of Christ
171 Mutual Aid
Alternative Community & Correctional Education
Schools and Services (ACCESS)

Big Lots
Community Action Partnership Orange County
Comunidad Familiar New Beginning
Cornerstone
Family Assistance Ministries
Family Promise of Orange County
Family Resource Centers
Father Joe’s Villages
Giving Children Hope
God's Extended Hand
Kathy’s House
Los Angeles Regional Food Bank
OC United
Pathways of Hope
SAAC
San Juan Capistrano Families
ServiceLeader
Telecare North
We Help
Ocean View School
Santa Ana Unified School District
Westminster School District
Capistrano Valley School District
Anaheim School District
Community Health Community Development Academy (Charter School)
Greenfield Union Elementary-Middle School (Public)
Arab-American Chaldean Council
Detroit Pregnancy Test & Help Center
Oasis of Hope Church
T H A N K  Y O U

Scan the code above or visit focusnorthamerica.org to continue the journey!