FCUS

NORTH 🕂 AMERICA



2021 ANNUAL REPORT

Dear Friends,

For FOCUS North America, 2021 was a journey overflowing with love and accomplishments. It was also a year of challenges, including the ongoing realities associated with COVID, that could only be overcome by God's Grace. We developed a ministry to serve formerly incarcerated individuals at FOCUS Gateway City in St. Louis, and we expanded our reach with new community partners in Southern California. FOCUS Detroit refitted a shipping container to be a free store for people needing clothes and personal items, which is anticipated to open before the end of 2022.

We are grateful for your support, and for the many foundations, individuals, and other funders who's gifts made the past years' ministry possible. With your generosity, we connected with people who faced the hardships of poverty across the country, and offered them vital life sustaining assistance. Your financial support was essential in providing diapers in Alexandria, Virginia to families who are in "diaper need," and in New Castle, Pennsylvania you helped men residing in a local homeless shelter learn culinary arts as a means to gain sustainable employment.

We are thankful for the volunteers who spent countless hours giving of themselves across the country. In Minnesota, for example, over 7,000 community meals were served by volunteers, and in Cleveland, Ohio where St. Herman House FOCUS Cleveland saw 423 essential items distributed by volunteers. It is from the love and connection that arise from these selfless acts of service that people in need are connected to the transformative love of Christ.

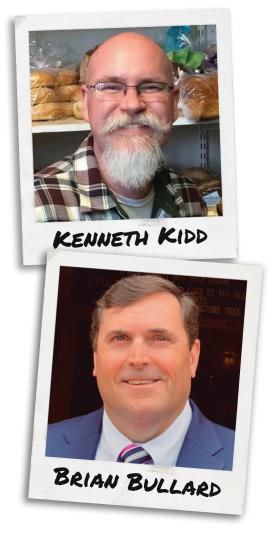
When you review this 2021 Annual Report, travel with us on our journey across the country to see how your support has been essential over the last year. The Church remains our road map on this journey and our faith in Jesus Christ is our compass.

As Orthodox Christians, we are filled with hope, and in that hope we seek those opportunities that the Lord provides to better serve Him. "For in His hope we are saved..." (Rom 8.24-25)

God Bless You,

Mr. Kenneth Kidd Executive Director My Bul

Brian Bullard
President of the Board of Directors



FCCUS

NORTH + AMERICA

As an expression of Christ's love, FOCUS exists to serve the poor by bringing together Orthodox Christian churches and community partners to provide Food, Occupation, Clothing, Understanding, and Shelter and other assistance to address the needs of local communities.

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FOCUS North America is registered under section 501(c)(3) of the Internal Revenue Code; EIN 26-442780

FOCUS SoCal ensures that people experiencing poverty, hunger and homelessness have access to life sustaining resources and compassionate care to combat the challenges of poverty. Starting in Orange County, FOCUS' regional footprint expanded in 2021. With programs in Orange County, Los Angeles, and San Diego, 962 volunteers have taken on the challenge of finding solutions to the needs of people experiencing poverty all over Southern California.

DON'T LEAVE UNTIL YOU...

visit the warehouse. FOCUS SoCal has collected and distributed over \$3M in donated food, clothing, household goods and services, made possible in part by the acquisition of a warehouse space where volunteers can store, sort, and distribute large quantities of donated food and items. In 2021 2,768 volunteer hours were served at FOCUS SoCal's warehouse and partner locations.

WHAT YOUR SUPPORT MADE POSSIBLE



412,019Ibs of food distributed



2,768volunteer hours served



962 volunteers



49,627 meals served to those in need

SOUTHERN CALIFORNIA PROGRAMS

- Collaboration with Orange
 County Food Bank
- Emergency Food Drivethrough Distribution
 Program
- Annual Summer food Program
- Holiday Meals Program

- FOCUS Community Meal
 Center in San Diego
- Diaper Distribution program
- Backpack program
- Corporate Collaboration
 Program
- Holiday Giving Program



WHILE YOU'RE HERE!

WHILE YOU'RE HERE YOU MIGHT
MEET SOPHIA KONSTANTARAKIS AND
HER FAMILY. "VOLUNTEERING WITH
FOCUS SOCAL HAS BEEN AMAZING,"
SHARED SOPHIA "IT'S INCREDIBLE TO
SEE THE JOY IN PEOPLE'S EYES...IT
HAS SHOWN MY FAMILY THAT NO ACT
OF KINDNESS IS TOO SMALL."





W W W . F O C U S M N . O R G

DON'T LEAVE UNTIL YOU...

attend a free community meal. After transitioning from a traditional dining room to take away boxes during the pandemic - free community meals every Sunday remained a cornerstone of FOCUS Minnesota's ministry. In 2021, volunteers helped to serve 34,056 pounds of food and 7,123 hot meals with guests. FOCUS Minnesota looks forward to serving sit-down meals at their indoor dining room again in fall, 2022.

MINNESOTA PROGRAMS

- Lunch Bag Distribution
- Food Shelf
- Sunday Dinner
- Clothes Closet
- Shelf-stable mini-meals for homeless and highly mobile students
- Home grocery delivery to disabled and chronically ill
- Emergency Food Requests
- Thanksgiving and Christmas Holiday Meals
- **Bus tokens** (coming in 2022)
- Lighten Your Load Laundry Program (coming in 2022)

FOCUS Minnesota provides food, clothing, hygiene items, and community to marginalized and underserved people in the Minneapolis/St. Paul area. Alongside the tangible goods and services provided, FOCUS Minnesota strives to be a refuge - offering compassion and understanding to everyone who enters. In 2021, volunteers helped provide 22,412 essential items such as coats, clothing, shoes, and hygiene products to guests.

WHILE YOU'RE HERE!

ASK CENTER DIRECTOR, VERA
PROCTOR, ABOUT THE HISTORY OF
THE MINNESOTA WOMEN'S BUILDING,
ACQUIRED BY FOCUS IN 2018, THE
MINNESOTA WOMEN'S BUILDING
IS A HISTORIC TREASURE THAT HAS
BEEN HOME TO MANY COMMUNITY
OUTREACH NONPROFITS AND
PROGRAMS OVER THE YEARS.



WHAT YOUR SUPPORT MADE POSSIBLE







WHILE YOU'RE HERE!

SAY HELLO TO FR. MATTHEW. FOCUS GATEWAY CITY'S NEW CENTER DIRECTOR FR. MATTHEW has a background in social WORK AND IS THE ACTIVE RECTOR AT ST. MICHAEL THE ARCHANGEL DETHODOX CHURCH.

FOCUS Gateway City strives to create a community where any person in need can find rest for their souls and resources to help meet their needs. In 2021 FOCUS Gateway City welcomed a new center director. Understanding the root of all poverty is disconnection - staff, volunteers, and guests make it a point to get to know each other during community meals, food pantry, and clothing closet hours.

WHAT YOUR SUPPORT **MADE POSSIBLE**







DON'T LEAVE UNTIL YOU...

stop by the clothing closet & food pantry. In 2021 over \$5,400 worth of clothing and shelf-stable food products was donated to FOCUS Gateway City's clothing closet and food pantry. These food and clothing items are then given out on the 2nd and 4th Wednesday of the month to people who need them.

GATEWAY CITY PROGRAMS

- St. Xenia's Clothing Closet
- **Apostles Community Kitchen**
- **Sunday Suppers**
- **Probation and Parole** support program (coming in





FOCUS Detroit creates opportunities to fulfill Christ's call to "Love God and neighbor." With the help of donors and volunteers, FOCUS Detroit served 3,630 hot meals to people in need in 2021. Clothing and hygiene items, including diapers, were made available for men, women, and families who needed them. Together alongside churches, partner agencies, and individual volunteers - FOCUS Detroit is combatting symptoms of poverty by creating community and kinship between neighbors.

DON'T LEAVE UNTIL YOU...

visit the "Outfitted for Good" free store, set to launch in 2022. Outfitted for Good is a repurposed shipping container, which will provide a place for community members to both "shop" for items they need, and provide for the needs of others through volunteerism and good will donations.

DETROIT PROGRAMS

- **Second Saturday Feeding Program**
- **Community Garden**
- **Literacy & Tutoring**
- **Thanksgiving Basket Drive**
- **Christmas Gift Distribution** & St. Nicholas Sacks
- **Store** (coming in 2022)



WHAT YOUR SUPPORT MADE POSSIBLE



W W W . S A I N T H E R M A N S . O R G

FOCUS Cleveland provides shelter and support for homeless men on the path to well-being and independence, while also meeting the basic needs of people in the community. In 2021 FOCUS Cleveland provided 44 men with emergency shelter, and 21 men with transitional housing. Over 50% of residents that moved out in 2021 moved into stable housing after staying at St. Herman House. In addition to shelter, FOCUS Cleveland also provides basic needs to the greater community, including: clothing, hygiene items, meals, grocery items, and access to clean toilets & showers.

WHAT YOUR SUPPORT MADE POSSIBLE



33,601 hot meals served



58

clients served by a licensed case manager



407 visits to the mens clothing closet



52%

men who moved out of emergency shelter, moved into stable housing



men provided emergency shelter



50%

of men who moved from the transitional house, moved into stable housing



men provided transitional housing

DON'T LEAVE UNTIL YOU...

drive out to Spruce Island Farm where shelter residents can learn the therapeutic practice of caring for bees and producing honey. Spruce Island Farm Honey is available for sale at seasonal markets in the Cleveland area! All proceeds benefit FOCUS Cleveland.

CLEVELAND PROGRAMS

- St. Herman House Emergency & Transitional Shelter
- Hot Meal Program
- Basic Needs Programs
 - Clothing & Hygiene
 - Supplemental Grocery
 - Public Toilets & Showers
- Resident & Community Services and Referral Program
- Jobs and Life Skills Program



WHILE YOU'RE HERE!

SAY THANK YOU TO CARL COOK AS DIRECTOR OF FOOD SERVICES, CARL, WITH THE SUPPORT OF HUNDREDS OF VOLUNTEERS, MADE IT POSSIBLE FOR FOCUS CLEVELAND TO SERVE 33,601 HOT MEALS TO THE COMMUNITY IN 2021.



Youth Equipped to Serve (YES) creates formative opportunities that equip participants to serve each personastheimage of Christ. Through various programs, YES offers the space for meaningful conversation and formative outreach that provides youth and young adults with the tools and understanding to serve the needs they encounter in their communities.

THE YES PROGRAM OFFERS:

- 1. DAY TRIPS
- 2. ONLINE SERIES
- 3. SERVANT LEADERSHIP
 CONFERENCE
- 4. INTERNSHIP PROGRAM
- 5. LEADERSHIP TRAINING



WHAT YOUR SUPPORT MADE POSSIBLE

100+

hours of online programs

participants engaged

4

25

online YES Series

active YES Leaders

ON THE MAP

YES is a national program with participants, leaders, interns, and staff working to help others discover their unique roles in sharing the love of Christ across the country. Creating a new online YES Series made it possible for more people than ever to engage with YES in 2021. In 2022 YES returned to offering in-person trips, while maintaining its newly established online presence.

2021 PROGRAM HIGHLIGHTS



BACK TO SCHOOL SUPPORT

Back to School Backpacks Children living in poverty are often forced to skip school, unable to participate in sports and playground activities, and face health risks because of inadequate shoes, food, or school supplies. FOCUS reaches these children through its annual Back To School Backpack program, designed to mobilize Orthodox Communities by engaging parishes in providing high quality backpacks and supplies for local children experiencing the effects of poverty.

parishes across the country provided

3,695
children with the backpacks and school supplies

DO YOU WANT YOUR COMMUNITY
TO GET INVOLVED WITH FOCUS?
PARTICIPATE IN ONE OR MORE OF
FOCUS NORTH AMERICA'S ANNUAL
PROGRAMS! YOU CAN BE ONE OF THE
GROWING NUMBER OF ORTHODOX
CHRISTIANS WHO ARE JOINING
FOCUS ON A MEANINGFUL JOURNEY
OF SERVICE, WWW.FOCUSNA.ORG



St. Nicholas Sacks Over 40 million Americans live below the poverty line, and struggle to meet their basic needs every day. When unexpected emergencies arise, these neighbors can be thrown into crises such as hunger and food insecurity, massive medical debt, and even homelessness. FOCUS partners with Orthodox Communities to offer relief to people experiencing poverty and homelessness by providing basic hygiene supply kits to these neighbors in need.

arishes distributed

594.
hygiene kits to their local communities

FAMILY CARE DRIVES

DC Family Care Drive Sufficient supply of diapers for one child can cost a family between \$75 and \$100 a month. The effects of the pandemic and inflation are making it even harder for families to purchase diapers—forcing parents to leave their children in soiled diapers much longer than is healthy.

diapers and other care items to families in need provided by Orthodox parishes in



COMMUNITY HIGHLIGHT

West Central PA - Working together as community partners in 2021, FOCUS and the New Castle City Rescue Mission offered a Food Manager Certification class for men at the Rescue Mission. The program included ServSafe certification, as well as culinary training. Through this collaboration, FOCUS donors and volunteers were able to help the men at the Rescue Mission learn employable skills and find jobs in the food industry.

Consolidated Financials

Statement of Financial Position

ASSETS	2021	2020
Cash and cash equivalents	\$1,230,483	\$926,172
Accounts receivable	\$35,897	\$2,011
Pledges receivable	\$49,327	\$85,965
Other assets	\$17,482	\$36,630
Restricted cash	\$314,559	\$389,230
Property and equipment, net	\$1,065,260	\$970,145
TOTAL ASSETS	\$2,713,008	\$2,410,153
LIABILITIES AND NET ASSETS		
Accounts payable	\$1,380	-
Accrued liabilities	\$161,416	\$163,582
PPP loan payable	-	\$186,800
TOTAL LIABILITIES	\$162,796	\$350,382
NET ASSETS		
Without donor restrictions	\$2,235,653	\$1,670,541
With donor restrictions	\$314,559	\$389,230
TOTAL NET ASSETS	\$2,550,212	\$2,059,771
TOTAL LIABILITIES AND NET ASSETS	\$2,713,008	\$2,410,153

Statement of Activities

REVENUES	Unrestricted	Restricted	Total
Contributed revenue:			
Contributions - operating	\$1,768,955	-	\$1,768,955
Grants	\$154,129	\$10,834	\$164,963
In-kind contributions	\$1,452,895	-	\$1,452,895
Total contributed revenue	\$3,375,979	\$10,834	\$3,386,813
Earned revenue:			
Registration fees	\$979	-	\$979
Event income	\$141,671	-	\$141,671
Program services income	\$52,137	-	\$52,137
Other income	\$41,989	-	\$41,989
Total earned revenue	\$236,776	-	\$236,776
Net assets released from restrictions	\$85,505	\$(85,505)	-
TOTAL REVENUES	\$3,698,260	\$(74,671)	\$3,623,589
EXPENSES			
Program services	\$2,667,682	-	\$2,667,682
Management and general	\$378,917	-	\$378,917
Fundraising	\$305,469	-	\$305,469
TOTAL EXPENSES	\$3,352,068	* ·	\$3,352,068
CHANGE IN NET ASSETS FROM OPS.	\$346,192	\$(74,671)	\$271,521
NON-OPERATING GAINS & LOSSES			
Gain on extinguishment of debt	\$186,800	-	\$186,800
Gain on disposal of asset	\$32,120	-	\$32,120
TOTAL NON-OP. GAINS & LOSSES	\$218,920	-	\$218,920
TRANSFERS BETWEEN NET ASSETS	-	-	-
TOTAL CHANGE IN NET ASSETS	\$565,112	\$(74,671)	\$490,441
NET ASSETS			
Beginning of Year	\$1,670,541	\$389,230	\$2,059,771
END OF YEAR	\$2,235,653	\$314,559	\$2,550,212
		- 10	

LEADERSHIP & MANAGEMENT

Executive Leadership

Kenneth Kidd, Executive Director

David Smeltzer, Chief Financial Officer

Human Resources

Center and Program Leadership

Paul Finey, Cleveland Director Irene Basdakis, Southern California Director Katrina Bitar, YES Director Adam Murphy, Detroit Director Matushka Vera Proctor, Minnesota Director Fr. Matthew Mcdonald, Gateway City Director

Volunteer Center Coordinators

Albert Deep, West Central Pennsylvania Patty Diaz, Southern California, San Diego

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Dn. Justin Bosl, Secretary
Mr. Eric Paljug, PhD, Treasurer
Sdn. Richard Ajalat
Ms. Lory Barsdate Easton
Dr. Andrew Geleris
Mr. William Hoeft, Jr.
Dr. Christine Hoeplinger
Dr. Maria Misthos

Honorary Board Members

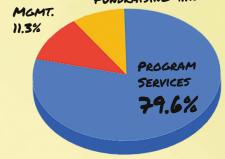
Mr. Charles R. Ajalat, Co-Founder Mr. William Hoeft, Sr., Co-Founder

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Mrs. Theodora Polamalu

OUR STEWARDSHIP!
FUNDRAISING 9.1%



Thank you to our collaborators and partners across the country!

LOCAL CENTER ADVISORY BOARD MEMBERS

St. Herman House FOCUS Cleveland

Anna Vedouras, J.D. Maria Misthos-Cashy, M.D. Barry Gluntz Michael Herzak II Stephan Kovalak Fr. Stephen Callos Adam Neff Alan Steinberger Alexa Fox

FOCUS Gateway City

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FOCUS Southern California

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Youth Equipped to Serve (YES)

Larissa Hatch Elizabeth Ayoub Elissa Bjeletich Erin Ghata **Andrew Geleris**

FOUNDATIONS

American Endowment Foundation Bank of America Charitable Foundation Benevity Community Impact Fund Charities Aid Foundation of America Citizens Charitable Foundation Community West Foundation Fidelity Charitable Gift Fund First Nonprofit Foundation Harry & Jan Sweere Foundation Katsaros Family Foundation Kretz Family Foundation

Kurtz Foundation National Philanthropic Trust Obren B. & Marilyn M. Gerich Foundation **Orange County Community Foundation** Otto Bremer Trust Prayers from Maria Children's Cancer Foundation Renaissance Charitable Foundation, Inc. Ronald & Deborah Ratner Family Foundation Sam J. Frankino Foundation T.K. Zampetis Family Foundation

The Capital Group Companies Charitable The Cashy Family Charitable Foundation The Cleveland Foundation The Higley Fund The Thomas C. & Sandra S. Sullivan Foundation The Tsengas Foundation Saint Paul & Minnesota Foundation Swere Famly Foundation United Way of Southeastern Michigin

COMMUNITY PARTNERS

Annunciation GOC, NYC
Annunciation GOC, Philly (Angela Godshall) Annunciation, Columbus, OH Camp Good Shepherd, VA David Batrich (attends St. Haralambos), IL Holy Apostles GOC (AHEPA) Chicago area Holy Transfiguration American Coptic, Chino Holy Transfiguration, Lowell, MA

St. Andrews, Fredericksburg (Ashland), VA St. Anna GOA, Hillsborough (Flemmington), NJ

St. Dimtrie, Easton, CT

St. Eleftherios, NYC St. George GOC, Marietta, GA

Thatcher Family Fund

St. Gregorios, Kansas City St. John AOC, Memphis, TN

St. Mary, Omaha, NE St. Michael the Archangel, Louisville, KY

Hallie Q. Brown Community Services Keystone Family Services

Suburban Ramsey County Family Coalition Northend St. Paul Early Learning Center

Northeast Ohio Coalition for the Homeless Cleveland Catholic Worker

Family Resource Centers FatherJoe's Villages

Detroit Pregnancy Test & Help Center Oasis of Hope Church



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