

FCUS

NORTH 🕂 AMERICA

2014 ANNUAL REPORT

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At FOCUS North America, we believe in building stability in people's lives. True stability comes when people are able to provide for themselves—when they can earn a living, provide for their families, receive an education and access needed health care. We empower the vulnerable to develop the tools and ability to lead self-sufficient lives.

Across the nation, we are fueling a movement of Orthodox Christians who share their time, their resources and their love to create more stable individuals, families and communities. In whatever way you've contributed, thank you for being a part of our movement.

600 N. Bell Ave. Bldg. 1, Suite 115 Carnegie, PA 15106 Phone & Fax: 1-866-267-3083

www.facebook.com/FOCUSNorthAmericatwitter.com/focus_na

STABILITY

BUILDING

Through all of our work at FOCUS North America, we always strive always to keep one thing in mind: that each person we encounter is a human being, a person created in the image and likeness of God. In our every action, we aspire to reflect this core belief. All of us are inundated with the overwhelming statistics of poverty in this country. But the people we encounter each and every day at FOCUS are not statistics. They are individuals with histories, with needs, with hopes and dreams of being able to provide for themselves and their families.

The theme of our annual report this year is "Build Ability, Building Stability." Whether it's building educational stability in a shy thirdgrader by giving her the materials she needs to succeed in school, preparing a struggling father to re-enter the workforce, or equipping a mother to feed and clothe her children, we see the individual before us and we seek to empower them with the ability and opportunity to live stable and self-sufficient lives.



FOCUS programs equip people with the tools necessary to find and maintain steady employment, provide food for their families, receive an education, and live healthier lives. Through our programs, we see the ripple effect that one changed life can have on the lives of others. Each time we build stability in one person's life, we're helping to lay the foundation for stronger families and communities. Every day, those who work and serve with FOCUS are blessed to see these transformations -- and it all starts with seeing the God-given potential in every individual we encounter.

STABILITY

Our work wouldn't be possible without an incredible network of volunteers. Last year, nearly 7,500 people across America volunteered with FOCUS, helping those in need in their own communities.

Our volunteers are motivated by their desire to help others, but they have also discovered that in helping others, they too are transformed. They see a reflection of themselves in the people we serve and know that by demonstrating Christ's love to everyone – without discrimination and without judgment they are themselves drawing closer to Christ.



We invite you to join us in this national movement of Orthodox Christians and engage in providing sustainable solutions to poverty in America. There are many ways to interact with FOCUS – either through one of our flagship centers or through our national programs, which are specifically designed to bring hands-on family and youth service opportunities to you, in your parish and city. Wherever you are, you can be part of the life changing work of FOCUS.

Nicholas Chakos

Eric Paljug

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As of December 31, 2014

ASSETS	2014
Cash	\$239,765
Receivables	13,531
Inventory	231,690
Investments	49,901
Pledges receivable	-
Property and equipment (net of accumulated depreciation)	563,191
Other assets	5,400
TOTAL ASSETS	\$1,103,478
LIABILITIES AND NET ASSETS	
Accounts payable	\$63,373
Payroll liabilities	6,681
TOTAL LIABILITIES	70,054
NET ASSETS	
Unrestricted	867,242
Temporarily restricted	166,182
TOTAL NET ASSETS	1,033,424
TOTAL LIABILITIES AND NET ASSETS	\$1,103,478



FOCUS is a Better Business Bureau Accredited Charity and is the only Orthodox Christian organization to hold the BBB Wise Giving Alliance National Charity Seal.

CONSOLIDATED STATEMENT OF ACTIVITIES

As of December 31, 2014

	UNRESTRICTED	TEMPORARILY RESTRICTED	TOTAL
REVENUES			
Contributions	\$871,450	\$211,834	\$1,083,284
In-kind contributions	7,369,678	-	7,369,678
Registration fees	63,245	-	63,245
Investment income	(1,162)	11 4	(1,162)
Event income	270,383	1 1	270,383
Net assets released from restrictions	459,306	(459,306)	-0-
TOTAL REVENUES	9,032,900	(247,472)	8,785,428
EXPENSES			
Program services	8,232,721	20	8,232,721
Management and general	319,605	-	319,605
Fundraising	186,135	- X X X X X X X X X X X X X X X X X X	186,135
TOTAL EXPENSES	8,738,461	4 (p. 17) a-	8,738,461
CHANGES IN NET ASSETS	204.420	(0.47, 470)	44.047
CHANGES IN NET ASSETS	294,439	(247,472)	46,967
Net Assets, Beginning of Year	572,803	413,654	986,457
NET ASSETS, END OF YEAR	\$867,242	\$166,182	\$1,033,424
	THAT WE'RE AT		



FOCUS is a CFC-approved charity and federal employees in any state can give to FOCUS through CFC's Universal Giving (UG) feature, using our CFC #19541.

"Thank you for helping everyone in need. Your hearts are powerfull with love and caring powers. I think of you as a hero, you are super to me. You are the most powerfull superhero because your power is Love."

-Thank you letter we received from a child

#FOCUSISEFFICIENT



94%

of all donations go directly to programs helping those in need! We work hard to keep our overhead at 6%



\$.9m

\$1.7m

\$2.2m 2012

\$7.0m

\$8.7m

2013

2014

2014 Was **Our Biggest Year Yet!**

Thanks to every single one of you who gave, prayed and served.

We first met Thomas when he was desperate for help. Recently released from prison, he had been abandoned by his family, couldn't find work, and was running out of his allotted time in a halfway house.

He came to FOCUS humbled, broken and hopeful that we could help him reenter society. We invited him to join our job readiness and life skills course. He proved to be a stellar student and graduated with flying colors. FOCUS then helped him secure a job and housed him in one of our transitional homes, which are designed to help people achieve self-sufficient living. With financial management classes and mentoring, he was able to save enough money to buy a car and eventually move into his own apartment.

What's more, he's become a faithful FOCUS volunteer, giving back to others who are in need. We're grateful that through FOCUS, Thomas has achieved so much and that he's continuing his commitment to transforming his life.



2014



FOOD

FOCUS provides fully prepared meals to the homeless and supplemental food pantry items to families. **147,186** meals served

OCCUPATION



FOCUS' job training and creation program works with unemployed and underemployed people to give them skills and sustainable professions.

1,110

people trained/ employed

1

CLOTHING

FOCUS collects and distributes gently used clothing, furniture and household items

146,607

articles of clothing distributed

UNDERSTANDING



FOCUS brings Orthodox Christians together to offer hands-on volunteer opportunities, combining our individual strengths for the greater good of our underserved communities.

7,604 volunteers

40,391 volunteer hours

SHELTER



FOCUS operates homeless shelters, renovates and repairs homes and provides assistance with securing permanent housing for homeless families.

1,227

people given housing and shelter support





Operation Lace Up continued serving children across the U.S. in 2014. FOCUS' Operation Lace Up has helped 267,000 homeless and underprivileged children get ready for school.

267,000 Children!

Operation Lace Up provides backpacks, school supplies, books, new athletic shoes and medical and dental checkups - so that children go back to school properly equipped, healthy and ready to learn.

To learn more about the impact of Operation Lace Up watch the video on YouTube!

www.youtube.com/focusnorthamerica.com

Welcome Home

In 2014, FOCUS opened a 12-unit transitional house in Cleveland, just a few doors down from our men's shelter, St. Herman House. The new house allows homeless men to take the first steps toward independent living. Participants in the transitional housing program have an income, at least 6 months of sobriety, and are working with

a case manager on long-term plans toward self-sufficiency.

Orthodox parishes in Cleveland lovingly adopted bedrooms in the house, furnishing them, and making them feel like home for their new residents.





The YES Program works with FOCUS Centers and Orthodox parishes nationwide to provide opportunities for youth and young adults to engage in formative service activities over a weekend. Through their experience, participants come to see they are valued, capable, and equipped to respond to poverty by being God's servants in their own communities.

YES FAMILY DAYS

YES Family Days provide a unique opportunity for your parish to bring families together and expose them to the poverty that exists in their communities. By engaging in active service, families learn "why" and "how" to approach the poor and serve their needs.

Family days can take place on Friday night and Saturday, or only on Saturday. Family Days are led by a trained YES leader.

YES COLLEGE DAYS

YES College Days are designed to expose college students to the realities of poverty in their communities. By hosting a YES College Day on your campus, you will spend a day in service, sharing Christ's love with those in need and breaking down stereotypes. YES College Days inspire students to continue serving and supporting local initiatives in their communities.

To schedule a YES activity in your community, contact Katrina Bitar at 866-267-3083 x705 or kbitar@focusna.org

yesnorthamerica.org





PO BOX 645039 Pittsburgh, PA 15264-5039





